

# Your Technology Law Resource Leading the Way in the Canadian Market

At McCarthy Tétrault, our legal teams understand the nuances of IT law in relation to different industries, and are tailored specifically to our clients' specialized needs. We have the breadth of experience, having worked with multinationals, technology start-ups and outsourced businesses, on everything from first round financings to IPOs.

Our success is directly linked to our clients' success and satisfaction. We follow defined processes to deliver exceptional quality and value. We focus on our clients' objectives and expectations, and configure our resources to address the unique requirement of each situation to provide cost-effective and practical solutions in addition to leveraging our vast body of recent, well-crafted precedents developed through our deep sense of market trends. We follow through to achieve the goals set out by our clients to deliver a better experience and better results.

## **How We Can Help**

McCarthy Tétrault is the premiere choice for technology law, offering national presence, with local expertise in:

- Canadian inbound US and international financing transactions and tech M&A
- Business process and information technology outsourcing service agreements and ecommerce matters
- Technology licensing, distribution and alliance agreements
- Global rollouts for Canadian technology companies
- Intellectual property rights protection, registration and licensing
- Protection of personal information in the public and private sectors
- IT system development and integration projects

We regularly advise on the most complex transactions and cases involving Canadian and foreign interests.

## **Reputation for Excellence**

- Band 1 for Information Technology expertise Chambers Global, Chambers Canada
- Only firm ranked in Tier 1 for Technology, Media, and Telecoms expertise Legal 500
- Recognized for leading expertise in Computer & IT Law in each Vancouver, Toronto and Montreal – Canadian Legal Lexpert Directory
- Recognized for leading expertise in Technology Transactions in each Vancouver,
   Toronto, Montreal, and Quebec City Canadian Legal Lexpert Directory

#### **Contact Us**

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## **Some Recent Client Success Stories**

### **TECH M&A**

Navtech Counsel to Navtech in its acquisition by Airbus Group	TrueBlue Inc. Counsel to TrueBlue in acquisition of recruitment process outsourcing business unit of Aon Hewitt	Synopsys Counsel to Synopsys on its acquisition of Protecode
Bambora Group Counsel to Bambora in its acquisition of Beanstream from Digital River	Blackridge Corp. Counsel to Blackridge in its acquisition by Planet Labs	ActiveState Counsel to ActiveState in its acquisition of the Stackato business from Hewlett Packard
CGI Counsel for CGI in its acquisition of Solutions Only Financial Technologies	Tableau Counsel to Tableau in its acquisition of Infoactive	Core Avionics Counsel to Core Avionics in its purchase of assets of ALT Software Inc.
Carmanah Technologies Counsel to Carmanah Technologies in its acquisition of the Sabik Group of Companies	Euronet Worldwide Counsel to Euronet in its acquisition of XE Corporation	Synopsis Counsel to Synopsis in its acquisition of Elliptic Technologies Inc.
NVIDIA Counsel to NVIDIA in its acquisition of Transgaming's cross platform portability technology	Hit Technologies Counsel to Hit Technologies in its merger with Friday Capital Inc.	Orbcomm Counsel to Orbcomm in its acquisition of Skywave Mobile Communications
Slyce Inc. Counsel to Slyce in its acquisition of BuyCode Inc., the Israeli developer of the Pounce shopping app	NYX Gaming Group Limited Counsel to NYX Gaming Group in its acquisition of Ongame Network Limited from Amaya Gaming Group	IntelliCentrics Solution inc Counsel to IntelliCentric Solution in its acquisition of certain assets of Vendorlink.ca Ltd
Publicis Groupe Counsel to Publicis Groupe in its acquisition of Nurun from Québecor Média	hyperWALLET Systems Counsel to hyperWallet Systems in its sale to Primus Capital	GSO Capital Partners  Counsel to the underwriters and GSO Capital in the acquisition of Rational Group, owner of PokerStars and Full Tilt Poker, by Amaya Gaming
Pure Technologies Counsel to Pure Technologies in its acquisition of Canadian and US assets of Hunter McDonnell Pipeline Services Inc. and its subsidiaries	GE Healthcare Counsel to GE Healthcare in purchase of CHCA Computer Systems	BCE Inc. Counsel to BCE in its sale of Astral Media's 50% share of the Teletoon, Historia and Séries+ TV speciality services and two Astral radio stations in Ottawa to Corus Entertainment Inc.

### **TECH FINANCE**

Averna Technologies Counsel to Caisse de dépôt	Cogeco Counsel to underwriter in Gestion Audem's private placement of Cogeco shares	Shaw Communications Counsel to underwriter in offering of senior notes
Corus Entertainment Counsel to underwriters in equity financing of Corus	Allocadia Software Counsel to Allocadia in venture capital financing	Vivametrica Counsel to Vivametrica in private placement of common shares
IMAX China Holding Counsel to IMAX China Holding in connection with its IPO in the Hong Kong Exchange	Kambo Green Solutions Counsel to Empresario Capital Partners in its investment in Kambo	Highbridge Principal Strategies Counsel to Highbridge in providing acquisition financing to UrtheCast to acquire Deimos from Elecnor
CO2 Solutions Counsel to CO2 Solutions in its private placement	Shopify Counsel to Bessemer Venture Partners, largest shareholder of Shopify, in Shopify IPO	Data Group Income Fund Counsel to Data Group in rights offering
Constellation Software Counsel to Constellation Software in unsecured subordinated floating rate debenture offering	Tecsys Inc. Counsel to Tecsys in its bought deal offering of common shares	NYX Gaming Group Limited Represented NYX Gaming Group in its initial public offering of its shares
Tandem Expansion Fund Counsel to Tandem in purchase of unsecured convertible notes issued by Acquistion	Slyce Inc. Counsel to Slyce Inc. in its listing on the TSX Venture Exchange and grant of options	Constellation Software Counsel to Constellation Software in its rights offering

### TECH COMMERCIAL

Provincial Government VoIP and unified communications	Provincial Government Home health care monitoring services	Provincial Government  Data services
Provincial Government Telecom equipment maintenance services	Provincial regulators  Public competitive procurement of new replacement national IT systems, including systems integration and application management services	Industrial equipment auctioneer  Mobile application development services
Industrial equipment auctioneer Outsourcing of disaster recovery services	Financial Institution Cloud computing platform and services	Financial Institution Telecommunications colocation services
Provincial Agency Public competitive procurement of BPO processes surrounding health claims submissions and related payments	Financial Institution Spend management (procurement) software-as-a-service	Energy company Systems integration services

Crown Corporation Strategic large system integration transaction for web related services	Health Authority Largest eHealth systems in Canada	Crown Corporation Core system replacement deal
Financial Institution Renewal of financial processing services outsourcing	Financial Institution Retail financing registration, bankruptcy, recovery, and collections services	Outsourcing Service Provider Competitive procurement of IT services (In Progress)
Financial Institution Cloud-based storage services	Manufacturer Outsourcing of data centre services	Retailer Cloud-based productivity applications
Retailer HR outsourcing services agreement	Provincial Agency Software development services	Provincial Agency IT infrastructure services
Pension Core system replacement deal	IT services supplier Competitive procurement of IT services	Aircraft manufacturer IT Outsourcing: end-user services and help desk
Global real estate company Software integration services	Utility IT staff augmentation services	Utility Outsourcing of human resources functions
Utility Outsourcing of fleet management services (including telematics)	Department Store Outsourcing of retail remittance processing services	Department Store Outsourcing of fraud prevention services

## Unparalleled knowledge on technology law

Our computer and information technology law practice is led by lawyers who are among the country's foremost authorities. Among their publications:

- Halsbury's Laws of Canada Communications, a definitive text setting out the laws on regulating telecommunications, broadcasting and radio-communications in Canada, co-authored by Charles Morgan
- The leading three-volume text entitled Sookman: Computer Law: Acquiring and Protecting Information
   Technology by Barry Sookman is the only current source of Canadian information that comprehensively
   analyzes these issues
- Computer Law, by George S. Takach, a leading text on this ever-changing and complex area of law

For news and insights on technology, intellectual property and privacy laws follow us on Twitter at @MT\_TechLaw.